



GAINING MOMENTUM: 101 Telco Welcomes Bill Peardon, Vice President of Sales



Building Upon its strong leadership team to address market needs

SANTA BARBARA, CA January 10, 2018 -- 101 Telco Solutions, a leader in communications infrastructure repairs and spares, engineering, and technical services is pleased to announce the addition of Bill Peardon as Vice President of Sales, further expanding its team of industry experts. Bill will be based in Santa Barbara, focused on the acceleration of 101 Telco's Wireless, MSO, Government, OEM and Private Network customer base. His experience with RAN, DAS and Core Network Repair and Supply, as well as complex Kitting and Staging, will enhance 101 Telco's reputation for innovative customer solutions.

"I'm honored to join 101 Telco's executive team at a true industry inflection point. Our mission is to stay ahead of the technology curve, so we can be best in class as a Technical Services Firm for our customers and partners," said Bill Peardon. "On a personal note, working with our team to hire and train Veterans and contribute to our Nation's Veterans and their families through a variety of charities is quite humbling and gratifying," added Bill.

Bill Peardon is a respected figure in the communications industry. With over 20 years in Telecom, Bill started the Wireless Division of American Communications, now Clover Telecom. He then helped found Tempest Telecom Solutions, where he spent over a decade as a Partner and VP of Sales and Business Development. Bill then enjoyed executive positions at Shields Environmental as VP of Wireless Services, and finally VP of Telecom Sales for Clover Telecom. In addition, Bill has a proven record of facilitating long-term business relationships with both customers and other industry leaders.

"It's no secret that wireless equipment use is growing exponentially into all aspects of communications infrastructure footprints, replacing legacy hardwired equipment," said Mike Fogelsonger, Co-Founder and CEO, 101 Telco Solutions. "Bill truly understands who we are as a Company and where the industry is going. He is a perfect fit to help us provide customers with the tools to maintain and expand their core wireless networks more efficiently while providing excellent service levels to their end users."

About 101 Telco Solutions

101 Telco Solutions is a leading provider of expedient, cost-effective depot level test & repair services, along with certified pre-owned products and related configuration and kitting services. Headquartered in Santa Barbara, California, 101 Telco also has operational facilities in the Dallas, Texas area.

Founded in 2009, the company differentiates itself by providing exceptional customer service throughout all interactions with their clients via a US-based customer service and technical assistance team. As a certified Service Disabled Veteran Owned Company (SDVOSB), 101 Telco Solutions maintains a “Veterans First” hiring initiative to provide employment and training opportunities to those that have served our Country. The company also donates a percentage of annual profits to a variety of Veteran oriented charities and employees volunteer their time to help Veteran organizations as well.



Please join us in welcoming Bill to the team!

Bill Peardon
VP of Sales
Direct Dial (469) 732-3571
B.Peardon@101telco.com

